



Should you extend your service contracts?

IT specialists spend nearly 80% of their time on routine operations and support but only 20% on innovation.* That's a lot of valuable IT time spent on routine tasks that could be handled by someone else.

Keeping your Dell systems covered with extended service contracts can help you get the right support at the right time – without wasting your valuable IT resources.

We have the solution. Our experts can tailor service contracts to your IT environment and budget.

Still not sure whether to extend your service contracts? Consider this:

Advantages

of extending your service contracts



Access timely support if your system fails



Use your current assets longer (reduce TCO)



Stretch your IT budget; free up funds for other priorities



Reduce repair and replacement costs

Disadvantages

of using assets not under contract



Increased risk



Productivity loss during system failure



Delayed access to support



Increased costs of system repair (parts and labor)

Ready to extend?[†]

Want to review your service contract status? Contact us today.

Get added peace of mind.

Consider other support options when deciding to extend your service contract.

* Source: IDC LINK. "Proactive, Predictive, Prescriptive Deskside and Mobile Worker Support." March 2015. Doc # IcUS25494715.

[†] Within 30 days of expiration, Dell will allow a service contract extension with no additional fees. After a service contract has been expired for more than 30 days, you may reinstate your service contract, but additional fees apply. In both cases, your system must be in normal working condition with no existing issues.