

DecisionMaker Global

SELECTION SUMMARY

Contacts	3,976,742
Global sites	1,645,918
Telemarketing	3,745,710
Email Campaign	1,023,786

Overview

- Source:** This exclusive Mardev multi-base is built from market leading business to business publishers, directories and exhibitions. This file offers excellent penetration of both established and emerging business regions. The database is a pre-merged and deduplicated source of responsive decisionmakers, all of whom are international in outlook. This file is highly selectable by job function, by industry, and by purchasing responsibility.
- Users:** Will work well for international business and consumer offers including seminars, conferences, business books, financial products and services and business equipment and incentives. Especially useful for those looking for greater numbers than are currently available on individual files.
- Selections:** Geographic, Business Activity, Employee Size, Job Function, Job Status, Product Purchased, IT.
- Conditions of Rental:** List must be despatched to a third party mailing house. A sample mailing piece must be supplied for publisher approval. Pre-payment is required for all new orders.

PRODUCT COST

Description	Cost	Quantity
EMAIL	£320.00	per 1000
LEASING	£600.00	per 1000
MAIL & TELEMARKETING	£350.00	per 1000
MAILING	£160.00	per 1000
TELEMARKETING	£250.00	per 1000

MINIMUM ORDER

Description	Cost	Quantity
MINIMUM ORDER – EMAIL	£960.00	each
MINIMUM ORDER – LEASE	£1,200.00	each
MINIMUM ORDER – MAIL & TELEMARKETING	£750.00	each
MINIMUM ORDER – MAILING	£500.00	each
MINIMUM ORDER – TELEMARKETING	£750.00	each
FIRST SELECTION	no charge	
SUBSEQUENT SELECTIONS	£10.00	per 1000

EXTRAS

Description	Cost	Quantity
A/B SPLIT	£2.00	per 1000
COMPLEX DATA PROCESSING	£150.00	each
EMAIL DEDUPE	£10.00	per 1000
FLAGGING	£5.00	per 1000
KEYCODING	£5.00	per 1000
SELF ADHESIVE LABELS	£15.00	per 1000

DELIVERY

2-3 DAYS

Breakdown

REGION	Mail	Telephone	Email
AFRICA	34,537	33,094	12,404
ASIA	269,191	262,208	38,435
ATLANTIC OCEAN	78	73	60
CENTRAL AMERICA	23,447	21,750	10,607
EUROPE	2,955,659	2,762,900	420,022
MIDDLE EAST	38,476	37,123	12,552
NORTH AMERICA	28,436	26,270	18,428
PACIFIC	15,326	13,041	4,091
SOUTH AMERICA	609,097	586,874	506,639
WEST INDIES	2,495	2,377	548
TOTAL	3,976,742	3,745,710	1,023,786

COUNTRIES	Mail	Telephone	Email
AFGHANISTAN	111	100	108
AFGHANISTAN	63	51	25
ALBANIA	177	170	44
ALGERIA	646	622	249
ANDORRA	6	0	4
ANGOLA	201	194	61
ANGUILLA	118	118	33
ANTIGUA/BARBUDA	76	61	40
ARGENTINA	276,688	262,697	201,645
ARMENIA	267	240	111
ARUBA	73	73	37
AUSTRALIA	11,656	9,882	3,073
AUSTRIA	100,960	89,721	34,564
AZERBAIJAN	545	528	222
BAHAMAS	11	2	5
BAHRAIN	2,679	2,642	922
BANGLADESH	611	588	314
BARBADOS	460	449	117

COUNTRIES	Mail	Telephone	Email
BELARUS	1,255	1,233	452
BELGIUM	130,987	122,817	18,903
BELIZE	125	118	51
BENIN REP	188	187	102
BERMUDA	637	623	84
BHUTAN	72	68	53
BOLIVIA	1,191	1,076	757
BOPHUTHATSWANA	2	2	2
BOSNIA/HERZEGOVINA	308	265	125
BOTSWANA	508	493	212
BRAZIL	313,506	307,224	296,273
BRITISH VIRGIN ISLANDS	52	48	32
BRUNEI DARUSSALAM	318	311	172
BULGARIA	1,353	1,188	436
BURKINA FASO	305	303	192
BURUNDI	108	107	40
CAMBODIA	160	153	99
CAMEROON	338	334	182
CANADA	1,881	1,193	1,196
CAPE VERDE ISLANDS	113	111	38
CAYMAN ISLANDS	163	150	47
CENTRAL AFRICAN REP	67	67	59
CHAD	91	86	53
CHILE	5,109	4,635	2,139
CHINA	10,532	9,274	6,373
COLOMBIA	2,294	1,900	855
COMOROS	34	34	28
COOK ISLANDS	3	3	3
COSTA RICA	599	550	326
COTE D'IVOIRE	638	637	251
CROATIA	1,554	1,442	839
CUBA	148	127	83
CYPRUS	1,533	1,459	554
CZECH REPUBLIC	65,457	58,676	8,687
DENMARK	59,470	57,070	13,871
DJIBOUTI	1	1	1
DOMINICA	52	51	35
DOMINICAN REPUBLIC	560	518	77
DUBAI UAE	15	0	15
ECUADOR	940	807	371
EGYPT	4,888	4,686	1,372
EIRE	36,630	32,545	4,200
EL SALVADOR	452	421	119
EQUATORIAL GUINEA	28	28	4
ERITREA	4	0	4
ESTONIA	1,017	951	559
ETHIOPIA	402	384	284

COUNTRIES	Mail	Telephone	Email
FAEROE ISLANDS	4	4	3
FALKLAND ISLANDS	78	73	60
FIJI ISLANDS	18	8	16
FINLAND	77,423	73,637	22,535
FRANCE	565,266	535,031	126,116
FRENCH GUIANA	1	1	1
FRENCH POLYNESIA	35	7	31
GABON	246	244	122
GAMBIA	113	113	25
GEORGIA	443	418	112
GERMANY	380,407	337,298	15,541
GHANA	744	699	332
GIBRALTAR	5	0	4
GREECE	3,097	2,817	1,035
GREENLAND	10	5	4
GRENADA	98	95	31
GUADELOUPE	18	11	7
GUAM	6	0	4
GUATEMALA	321	306	130
GUINEA	134	133	78
GUINEA BISSAU	19	19	2
GUYANA	236	221	83
HAITI	36	25	5
HONDURAS	415	403	193
HONG KONG	58,094	56,615	1,797
HUNGARY	67,555	61,608	6,100
ICELAND	665	610	397
INDIA	87,110	86,154	8,024
INDONESIA	6,595	6,475	1,847
IRAN	4,885	4,782	152
IRAQ	474	474	143
ISRAEL	5,239	4,971	1,550
ITALY	454,933	441,299	44,551
IVORY COAST	2	1	2
JAMAICA	923	876	201
JAPAN	20,462	19,853	3,529
JORDAN	3,244	3,205	1,349
KAZAKHSTAN	982	907	354
KENYA	1,274	1,208	463
KUWAIT	16	3	15
KYRGYZSTAN	228	228	87
LAOS	55	51	43
LATVIA	994	879	407
LEBANON	2,425	2,368	859
LESOTHO	50	46	35
LIBERIA	79	73	29
LIBYA	10	3	9

COUNTRIES	Mail	Telephone	Email
LIECHTENSTEIN	239	230	100
LITHUANIA	918	828	300
LUXEMBOURG	6,251	5,365	1,439
MACAO	162	159	3
MACEDONIA	425	400	177
MADAGASCAR	180	176	135
MALAWI	235	233	157
MALAYSIA	18,658	18,116	4,074
MALDIVES	29	9	19
MALI	162	162	89
MALTA	563	507	165
MARTINIQUE	19	19	7
MAURITANIA	114	113	36
MAURITIUS	1,047	971	647
MEXICO	18,091	16,767	8,496
MOLDOVA	421	364	208
MONACO	560	550	52
MONGOLIA	166	165	92
MONTSERRAT	3	3	1
MOROCCO	1,089	1,070	573
MOZAMBIQUE	322	311	129
MYANMAR	39	36	20
NAMIBIA	389	368	109
NEPAL	247	240	128
NETHERLAND ANTILLES	218	200	36
NETHERLANDS	200,396	184,161	17,804
NEW CALEDONIA	19	14	12
NEW ZEALAND	3,207	2,805	778
NICARAGUA	218	211	58
NIGER	133	133	93
NIGERIA	2,754	2,528	741
NORTH KOREA	16	16	11
NORWAY	134,596	130,337	11,252
OMAN	2,397	2,298	1,576
PAKISTAN	1,757	1,673	614
PANAMA	733	673	335
PAPUA NEW GUINEA	344	314	145
PARAGUAY	780	728	524
PERU	3,472	3,236	1,274
PHILIPPINES	8,960	8,858	1,700
POLAND	98,727	91,262	7,508
PORTUGAL	29,704	27,226	9,533
PUERTO RICO	33	11	17
QATAR	1,557	1,474	705
REP OF SINGAPORE	19,797	19,359	2,353
REPUBLIC OF KOREA	15,089	14,897	1,512
REUNION	2	0	0

COUNTRIES	Mail	Telephone	Email
ROMANIA	2,228	1,851	636
RUSSIAN FEDERATION	17,967	16,396	7,193
RWANDA	113	113	31
SAMOA	4	2	4
SAN MARINO	1	1	1
SAO TOME & PRINCIPE	41	41	9
SAUDI ARABIA	7,706	7,514	2,199
SENEGAL	406	404	258
SERBIA & MONTENEGRO	286	266	113
SEYCHELLES	107	76	65
SIERRA LEONE	118	100	42
SLOVAKIA	16,658	14,387	3,954
SLOVENIA	2,212	2,048	534
SOMALIA	2	2	0
SOUTH AFRICA	11,308	10,836	2,811
SPAIN	248,502	237,468	26,540
SRI LANKA	870	786	429
ST KITTS	119	119	25
ST LUCIA	142	139	109
ST VINCENT	2	0	1
SUDAN	457	454	122
SURINAME	108	105	54
SWAZILAND	153	151	83
SWEDEN	149,576	141,303	27,172
SWITZERLAND	86,784	80,141	2,487
SYRIA	1,048	1,036	338
TAIWAN, REPUBLIC OF CHINA	3,209	2,892	1,609
TAJIKISTAN	174	172	64
TANZANIA	328	303	137
THAILAND	10,648	10,152	1,602
TOGO	176	176	145
TRINIDAD & TOBAGO	1,001	938	407
TUNISIA	1,785	1,775	1,121
TURKEY	3,644	3,291	1,351
TURKMENISTAN	26	20	7
TURKS AND CAICOS	26	22	10
UGANDA	304	293	132
UKRAINE	3,133	3,030	1,243
UNITED ARAB EMIRATES	6,138	5,706	2,515
UNITED STATES	26,545	25,072	17,228
URUGUAY	2,442	2,316	1,839
UZBEKISTAN	384	373	108
VANUATU	34	6	25
VENEZUELA	2,330	1,928	824
VIETNAM	3,235	3,139	1,261
YEMEN	653	650	214
ZAMBIA	467	435	184

COUNTRIES	Mail	Telephone	Email
ZIMBABWE	1,112	1,055	324
TOTAL	3,976,742	3,745,710	1,023,786

SITE STATUS	Mail	Telephone	Email
Head Office	305	134	236
Branch	468	390	226
Single Site	182	30	135
TOTAL	955	554	597

EMPLOYEE SIZE	Mail	Telephone	Email
Employees 0001 to 0019	1,173,663	1,104,552	204,287
Employees 0020 to 0049	793,632	770,780	140,590
Employees 0050 to 0099	441,735	410,837	59,481
Employees 0100 to 0249	592,943	546,990	150,274
Employees 0250 to 0499	281,362	264,411	118,838
Employees 0500 to 0999	122,324	114,238	33,374
Employees 1000 plus	191,732	183,649	58,393

TURNOVER	Mail	Telephone	Email
Less than £0.5m	110,312	109,388	5,875
£1/2m - £1m	143,598	142,651	12,693
£1m - £5m	540,722	524,715	48,784
£5m - £10m	251,666	239,747	33,890
£10m - £25m	293,534	276,736	49,633
£25m - £50m	176,804	166,537	37,664
£50m - £100m	145,434	135,873	35,120
£100m - £200m	158,829	142,162	37,391
£200m - £500m	137,698	124,584	32,899
£500m - £1bn	80,687	72,559	14,522
£1bn+	116,660	110,094	30,422

JOB TITLE SELECT	Mail	Telephone	Email
Top Management	1,927,438	1,878,441	301,733
Directors	642,276	634,779	146,918
Managers	985,554	887,635	176,758
Managing Directors Exact Match	397,617	360,172	53,798
Managing Directors or Equivalents	823,568	782,585	139,459
General Managers Exact Match	43,277	42,526	8,554
Heads	9,509	9,343	3,074
Owners	112,023	111,547	30,356
Chief Executives	79,992	78,630	18,402
Financial Directors	32,545	32,045	6,761
Financial Management	161,698	138,545	29,702
Purchasing Directors	18,540	18,435	3,674
Purchasing Managers	83,286	76,886	12,808
IT Directors	12,687	12,624	2,275
IT Managers	76,275	71,591	13,338
Personnel Directors	22,366	22,117	3,216
Personnel Managers	114,152	100,454	20,251
Sales & Marketing Directors	34,455	34,012	6,871
Sales & Marketing Management	56,645	55,682	10,544
Sales Directors	11,979	11,787	3,778
Sales Managers	75,468	68,413	16,264
Marketing Directors	23,476	23,189	3,471
Marketing Managers	72,517	65,588	13,121
Commercial Directors	38,235	38,039	7,833
Commercial Managers	8,699	8,507	2,401
Quality Directors	514	487	209
Quality Managers	1,941	1,846	698
Technical Directors	12,045	11,863	4,943
Technical Managers	8,222	7,972	2,897
Telecommunications	9,378	8,229	2,777
Ad/Design/CreativeDirectors/Managers	1,016	988	592
Buyers	317	306	52
Company Secretaries	11,772	11,628	2,180
Customer Service Individuals	20,889	17,895	4,148
Facilities Management	1,105	504	430
Quality Directors	1,504	1,338	682
Quality Managers	4	4	0
Call Centre	1,608	1,378	416
Credit Control	173	171	53
Data Communications	3,563	2,993	727
E-Business	2,295	1,962	450
Investment/Fund Mgmt	637	629	182
Health & Safety	163	34	18
Clergymen	9	8	5
Warehousing/Stock Control	98	98	46
Transport/Distribution/Logistics	2,648	2,590	915

JOB TITLE SELECT	Mail	Telephone	Email
Web Master/Developer	3,462	2,932	822
Academia	3,184	3,097	1,432
Accounting	10,278	10,150	1,384
Administration	205,919	205,047	51,330
Banking	1,825	1,823	587
Business Development	1,190	1,147	439
Buyers	317	306	52
Catering	96	30	17
Commercial	50,912	50,386	13,507
Communications	6,142	5,509	1,454
Consulting	3,870	3,549	3,263
Customer Service	20,889	17,895	4,148
Database	675	625	218
Development	7,459	7,215	2,524
Economics	11,017	10,957	3,103
Electronics	557	479	405
Engineering	19,282	18,515	17,407
Export	4,226	4,182	1,416
Finance	207,779	183,992	39,216
Food Preparation	308	303	139
Industrial Relations	22	21	5
Internal Audit	928	922	301
IT	109,549	101,793	22,930
Legal	5,297	5,245	1,542
Librarian	65	51	37
Management	38,097	37,346	8,152
Manufacturing	3,965	3,939	1,889
Market Research	33	24	14
Marketing	100,131	92,538	18,701
Medical	798	734	363
Operations	27,840	25,394	8,124
PA	254	245	100
Personnel/HR	141,085	127,383	27,921
Planning	1,220	1,036	510
Product Development	213	201	68
Production	91,442	81,570	22,439
Public Relations	2,751	2,690	940
Publishing	103	96	36
Purchasing	104,787	98,231	18,272
Quality Control	2,573	2,431	1,004
Recruitment	52	49	22
Research & Development	9,913	9,804	2,551
Sales	92,496	85,024	23,058
Science	313	297	132
Secretary	15,596	15,490	4,542
Teaching	2,302	2,255	623
Technical	53,819	52,941	40,156

JOB TITLE SELECT	Mail	Telephone	Email
Telecommunications	9,378	8,229	2,777
Trading	126	125	66
Training	405	357	164
Travel	188	91	103
Bar Staff	10	10	4
Food & Beverage	115	114	49
Hotel Staff	1,889	1,837	1,090
Project	2,388	2,212	1,325
Architect	67	59	36
Press	730	721	215
Fleet	190	128	101
Construction	7	0	4
Farmer	26	0	22
Junior Management	327	293	141
Motor dealer	4	4	0
School Staff	29,425	29,409	419
Surveyor	18	8	18
Chairmen	5	5	3
Deputy	21,829	21,450	3,410
Leaders	636	603	545
Officers	79,585	79,093	7,778
Partners	108,911	108,862	1,306
Presidents	228,096	226,037	35,133
Senior	398,114	331,609	88,056
Supervisors	56,236	56,018	10,649

JOB FUNCTION	Mail	Telephone	Email
Architect	5,021	4,985	4,927
Design	7,438	7,376	7,313
Business Development/Analyst	601	156	462
Project Management	363	10	355
Academic	4,003	3,980	3,942
Education/Training	191	164	186
Engineering - Design	230	35	224
Engineering - Other	605	124	455
Finance	78,389	63,324	22,436
Communications	3,587	2,958	1,064
IT - Analyst/Programming	3,734	3,049	1,878
IT - DP	250	226	79
IT - General	16,358	12,601	4,571
IT - Internet	1,484	1,278	206
IT - MIS (Mgmt Info Svce)	539	281	348
IT - Network	9,373	7,873	2,641
IT - Support	121	1	119
Systems Integrator	5,624	4,801	1,522
Corporate Mgmt (inc.Company Mgmt)	490,138	478,983	155,057

JOB FUNCTION	Mail	Telephone	Email
Administration	45,575	45,061	20,171
Consulting	54	1	51
Customer Service/ Call Centre	35,387	34,799	32,884
Executive - General	33	33	21
Purchasing	152,554	148,420	136,266
Catering / Food Services	2	0	2
Legal	406	77	209
Library / Information	4	4	1
Personnel	44,271	36,941	11,989
Training	391	208	387
Operations	178	64	146
Production	10,795	10,643	9,049
Quality Control	226	93	167
Property / Maintenance	69,657	69,061	68,234
Research & Development	87,492	86,521	85,857
E-Commerce / E- Business	157	139	30
Marketing	73,938	70,373	58,561
Sales	162,671	157,244	140,587
Sales & Marketing	387	28	371
Technical - Engineering	140,331	139,176	137,880
Technical - Other	405	339	396
Transport/Distribution / Logistics	1,282	928	1,141
Agriculture	27	0	27
Middle Management	7,800	3,612	4,861
Secretary / Personal Assistant	540	531	534

JOB LEVEL	Mail	Telephone	Email
Chairmen	5	5	3
Deputy	21,829	21,450	3,410
Leaders	636	603	545
Officers	79,585	79,093	7,778
Partners	108,911	108,862	1,306
Presidents	228,096	226,037	35,133
Senior	398,114	331,609	88,056
Supervisors	56,236	56,018	10,649

PRODUCTS PURCHASED	Mail	Telephone	Email
Books / Magazines	90	12	89
Building Equipment / Materials	151	1	145
Business Travel / Entertainment	118	11	113
CAD/CAM/CAE/CIM	100	22	100
Comms - Systems	56	1	55
Comms - Tele	112	3	107
Company Vehicles	108	6	105
Computer - Components	154	27	148

PRODUCTS PURCHASED	Mail	Telephone	Email
Computer - Mainframes	46	5	46
Computer - Peripherals	154	27	148
Computer - Services	335	7	328
Computer - Software	602	36	585
Computer Systems - Desktop & Departmental	492	33	478
Conference / Exhibitions	117	8	113
E-Commerce	148	3	144
Education / Training	382	24	376
Electrical / Electronic Components	435	55	419
Electrical Systems	270	25	261
Energy Services / Utilities	36	1	36
Engineering Services	79	10	74
Financial Services	69	3	60
Health & Safety	95	12	89
Heating/Air Conditioning	61	0	60
Ics / Semiconductors	201	23	195
Legal Services	5	0	1
Maintenance Equipment	54	1	53
Motors/Fans	99	8	95
Office Equipment and Supplies	198	15	192
Optical & Photographic/Fibre-Ops	117	15	114
Plant / Process Machinery / Systems	219	26	210
Plastics	72	10	68
Policies (EU/Legal)	10	0	4
Power Supplies / Batteries	260	31	249
Property	9	0	4
Testing / Testing Equipment	124	24	117
Arable/Agriculture	31	3	17

SIC CODES	Mail	Telephone	Email
01 Agriculture	7,251	53,751	7,251
02 Forestry	1,363	7,197	1,363
05 Fishing	827	4,194	827
10 Mining	836	2,906	836
11 Oil & Gas Exploration	4,673	18,292	4,673
12 Mining Of Uranium And Thorium Ores	135	310	135
13 Mining Of Metal Ores	896	2,961	896
14 Quarrying	2,769	14,703	2,769
15 Mnfr Food & Drink	28,473	145,432	28,473
16 Mnfr Tobacco	813	3,591	813
17 Mnfr Textiles	12,249	59,950	12,249
18 Mnfr Textile Products	6,219	35,663	6,219
19 Mnfr Leather & Leather Products	3,918	21,859	3,918
20 Mnfr Wood & Wood Products	11,249	61,946	11,249
21 Mnfr Paper	9,720	44,774	9,720
22 Publishing & Printing	16,155	82,639	16,155

SIC CODES		Mail	Telephone	Email
23	Mnfr Coke, Petroleum Products	1,381	5,218	1,381
24	Mnfr Chemicals & Chemical Products	29,360	125,849	29,360
25	Mnf Rubber & Plastic Products	21,923	97,198	21,923
26	Mnfr Other Non-Metal Mineral Products	15,950	74,492	15,950
27	Mnfr Basic Metals & Fabricated Products	12,505	54,395	12,505
28	Mnfr Fabricated Metal Products	42,286	202,792	42,286
29	Mnfr Machinery & Equipment	56,932	267,051	56,932
30	Mnfr Office Machinery & Computers	11,651	51,993	11,651
31	Mnfr Electrical Machinery	21,363	94,844	21,363
32	Mnfr Radio & TV Equipment	12,628	60,112	12,628
33	Mnfr Medical & Precision Instruments	20,949	93,715	20,949
34	Mnfr Transport Equipment	14,563	63,574	14,563
35	Mnfr Other Transport Equipment	8,546	34,113	8,546
36	Mnfr N.E.C	20,065	90,858	20,065
37	Recycling	1,381	4,558	1,381
40	Electricity & Gas Supply	10,816	42,991	10,816
41	Water Supply	1,622	8,406	1,622
45	Construction	50,333	308,065	50,333
50	Sale Of Motor Vehicles	19,899	124,582	19,899
51	Wholesale	73,337	471,743	73,337
52	Retail	31,090	183,923	31,090
55	Hotels & Restaurants	10,948	95,180	10,948
60	Transport Storage & Communications	14,695	95,274	14,695
61	Water Transport	4,240	16,851	4,240
62	Air Transport	3,047	8,631	3,047
63	Support Activities Transport	17,317	92,034	17,317
64	Post & Telecommunications	7,188	34,208	7,188
65	Financial Intermediation	40,537	189,558	40,537
66	Insurance & Pension Funding	12,005	41,638	12,005
67	Activities Auxiliary To Finance	8,995	48,339	8,995
70	Real Estate	12,507	80,106	12,507
71	Renting Equipment	22,996	80,214	22,996
72	Computer Related Activities	15,686	101,062	15,686
73	Research & Development	6,516	31,994	6,516
74	Other Business Activities	66,557	393,584	66,557
75	Public Administration	32,118	85,086	32,118
80	Education	12,931	65,215	12,931
85	Health & Social Work	13,982	104,854	13,982
90	Other Social Services	3,977	26,195	3,977
91	Activities Of Membership Organisations	7,030	32,549	7,030
92	Recreational Cultural & Sporting	8,857	59,620	8,857
93	Other Service Activities	107,567	137,158	107,567
95	Private Households With Employed Persons	10	54	10
99	Extra-Territorial Organisations	297	662	297

IT

Disk Capacity	Mail	Telephone	Email
0-50Gb	30,329	25,939	6,477
50 - 250Gb	29,186	24,686	6,459
250 - 500Gb	82,545	72,244	21,887
500 - 1000Gb	71,247	62,968	21,569
1000 - 2000Gb	228,483	202,003	39,547
2000 - 3000Gb	229,099	203,347	39,615
>3000Gb	70,549	63,762	20,365

Number of Network Devices	Mail	Telephone	Email
1-10 Devices	68,338	59,425	14,116
11-50 Devices	180,130	155,754	37,172
51-100 Devices	135,181	119,459	30,827
101-200 Devices	123,119	110,689	30,040
201-500Devices	99,015	89,814	25,191
501-1000Devices	33,411	30,174	8,587
1001-5000Devices	21,123	19,082	5,184
>5000Devices	1,591	1,431	283

Number of Desktops	Mail	Telephone	Email
1-10 Desktops	91,518	76,704	13,158
11-50 Desktops	278,492	242,769	55,957
51-100 Desktops	161,009	143,798	35,590
101-200 Desktops	116,017	104,765	27,257
201-500 Desktops	80,996	73,684	19,555
501-1000 Desktops	22,923	20,740	5,826
1001-5000 Desktops	12,066	11,039	2,552
>5000 Desktops	677	586	135

Number of Laptops	Mail	Telephone	Email
1-10 Laptops	303,824	264,946	63,419
11-50 Laptops	277,182	249,298	58,227
51-100 Laptops	65,320	59,744	13,949
101-200 Laptops	33,701	30,882	7,335
201-500 Laptops	18,064	16,527	3,945
501-1000 Laptops	4,796	4,332	1,044
1001-5000 Laptops	2,896	2,667	314
>5000 Laptops	1,097	1,073	53

Number of Printers	Mail	Telephone	Email
1-10 Printers	298,267	256,781	46,403
11-50 Printers	326,038	291,072	73,905
51-100 Printers	67,162	60,694	18,066
101-200 Printers	30,228	27,438	8,328
201-500 Printers	18,349	16,567	5,072
501-1000 Printers	3,817	3,421	1,150
1001-5000 Printers	3,124	2,958	576
>5000 Printers	83	79	15

Number of Servers	Mail	Telephone	Email
1-10 Servers	626,224	549,082	118,978
11-50 Servers	134,095	121,903	34,015
51-100 Servers	16,466	15,126	3,989
101-200 Servers	6,208	5,561	1,661
201-500 Servers	2,952	2,620	660
501-1000 Servers	611	585	94
1001-5000 Servers	247	215	68

For further information please contact:

Nicky Nelligan
 Tel. 020 8562 4532
 Email nicola.nelligan@mardev.com