



## What is London Offices?

London Offices provides comprehensive and up-to-date coverage in a single source of data for the central London office market, providing key facts such as:

- Who is occupying offices in London? (*lease terms/tenant contact information/ lease breaks/rents/rent reviews/ agents who advised on deal/ plans for the future*)
- What is on the market? (*Size/ unit breakdown/ marketing terms/ marketing agents/ status: ie. available or under offer/ rent for the space/ availability status*)
- Who owns it? (*Investment sale information/dates/price/yields/ roles of players included*)
- Who is planning or building in London? (*Pipeline/ stage of construction/ alterations in sizes/ dates/ costs/ roles*)
- Rental fluctuations across all markets
- Capital value fluctuations across all markets
- What is being placed under offer/ withdrawn/ sold and all details of terms/players involved
- Market trends/ agency performance/ number of transactions taking place/ specific market performance/ availability rates/ asking rents/ future pipeline

London Offices also provides a weekly update on new lettings/availabilities/ sales/ planning and events via the London Offices newsletter. Sign up to receive this by clicking on the 'My EGi' tab at the top of the page and select your newsletter preferences.

## How can London Offices help me?

- Identify what is being marketed and what is being taken across the London market
- Track what is being let, pre-let or sold, to whom, when, where and on what terms
- Track what is being withdrawn from the market and why
- Find an office for relocation
- Find an office to purchase
- Create new business opportunities by identifying lease breaks and rent review dates
- Create new business opportunities by identifying development pipeline information (*relating to future completions and volume of stock available – help in structuring portfolios*)
- Use EGi's London Offices to research building stock, occupiers, planning, construction data and availability
- Receive market intelligence about the latest investment transactions and comprehensive availability listings



- Run comparable reports on: take up/ availability/investment sales/ construction/ availability rates/ occupier type/ (unit price, unit averages and £ per sf values)/ planning pipeline/ planning gain/ by postcode, area, market, quarter, year etc
- Make decisions based upon reliable, unbiased and up to date information from EGi's research team.

## Where does London offices data come from?

- Directly from the agents keeping our data accurate and up to date
- Directly from developers keeping us informed of new stock and proposed future stock on the London Office market
- Property particulars
- Direct contact with tenants to obtain lease and future plans for occupation
- Daily site visiting to properties, to obtain up to date details/ images/ information on the building/ occupiers/ marketing
- EGPL – updates are added directly by agents (data which is cross checked against our own)
- Daily monitoring of the national press and relevant property media
- Planning sites/ land registry/ borough councils: keep us up to date on the progress of proposed developments

## Where do I find London Offices on EGi website?

1. Log in to [www.egi.co.uk](http://www.egi.co.uk) using your subscriber username and password

2. You'll find London Offices in the **research** tab at the top of the page.

3. London Offices is about half way down the left hand navigation bar



## How do I search for building/planning, occupiers or availability?

1. Click on research tab

2. Click on London offices

3. You will see the 3 options under London Offices:

- Building/Planning
- Occupiers
- Availability

The screenshot shows the EGI website interface. At the top, there is a navigation bar with the EGI logo, 'Commercial Property Intelligence', and links for 'Home', 'Research', 'EuroProperty', 'My EGI', 'Extras', and 'Log Out'. A 'News Search' box is visible on the right. The main content area is titled 'Building/Planning Search' and includes a search bar with 'Expand All' and 'Reset' options. Below this, there are sections for 'LATEST CHANGES', 'LOCATION', 'Market and Location', 'BUILDING STOCK', and 'PLAYERS AND ROLES'. Each section contains various filters and search options. On the left side, there is a 'Search options' menu with categories like 'Location Search', 'Deals', 'Occupiers', 'Company Reports', 'Availability', 'Rating List', 'Leases', 'Town Reports', 'London Offices', 'London Residential', 'Planning', 'Retail Requirements', 'Shopping Centres', 'UK Cities', 'Help', and 'Back'. Under 'London Offices', three sub-options are listed: 'Building/Planning', 'Occupiers', and 'Availability'. Red arrows point from the numbered instructions to these elements: the first arrow points to the 'Research' tab, the second to the 'London Offices' category, and the third to the three sub-options under it. At the bottom left, there are 'EG Group Links' and an 'Estates Gazette' logo.